Minutes of the Commission Meeting
PowerForward: A Glimpse of the Future, Day 1
April 18, 2017 – 9:00 a.m. – 4:15 p.m.

Present:

Asim Z. Haque, Chairman
M. Beth Trombold, Commissioner
Thomas W. Johnson, Commissioner
Lawrence K. Friedeman, Commissioner
Daniel R. Conway, Commissioner
Patrick Donlon, Director, Rates and Analysis Department
Krystina Schaefer, Grid Modernization & Security Section, Rates and Analysis Department
Mahila Christopher, Siting, Efficiency & Renewable Energy Section, Rates and Analysis Department
Timothy Benedict, Office of the Federal Energy Advocate, Rates and Analysis Department
Jacob Nicodemus, Reliability and Service Analysis Division, Service Monitoring and Enforcement Department

The Commission met for the purpose of the first phase of PowerForward.

The meeting began at 9:00 a.m. in Hearing Room 11-B at the offices of the Commission.

1. Opening Remarks
Chairman Haque & Commissioner Trombold gave opening remarks.

2. Using Innovation to Enhance the Customer Experience
Paul De Martini, Managing Director, Newport Consulting Group
Mr. De Martini gave a presentation about the evolving expectations of electric customers and what is needed to meet these expectations.

3. SGCC: Consumer Pulse and Market Segmentation Study
Patty Durand, President & C.E.O., Smart Grid Consumer Collaborative
Ms. Durand presented the results of two studies on consumer awareness and interest in smart grid technologies and related utility programs.

The meeting took a break at 11:30 a.m. and resumed at 1:00 p.m.

4. Innovation for the Customer: Panel 1
Richard Caperton, Director, Regulatory Affairs, Oracle Utilities
Mr. Caperton gave a presentation about software that enables utilities to engage with customers about their energy usage.
YeYe Zhang, Business Development, Nest – Energy Partnerships
Ms. Zhang gave a presentation about the benefits of smart thermostats.

Katie Guerry, Vice President, Regulatory Affairs, EnerNOC, Inc.
Ms. Guerry gave a presentation about demand response and the benefits it can offer to customers.

5. Innovation for the Customer: Panel 2
Mike DiNucci, Senior Vice President, Sales, ChargePoint, Inc.
Mr. DiNucci presented information about electric vehicle charging stations.

Becky Campbell, Utility Market Development, FirstSolar, Inc.
Ms. Campbell gave a presentation about community solar projects and the rising corporate demand for renewable energy.

Manoj Kumar, Chief Executive Officer, Powerley
Mr. Kumar presented information about home energy management systems.

The meeting adjourned at approximately 4:15 p.m.

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Chair

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Secretary