

**Summary of Switch Rates from EDUs to CRES Providers in Terms of Sales
For the Month Ending June 30, 2016
(MWh)**

Provider Name	EDU Service Area	Quarter Ending	Year	Residential Sales	Commercial Sales	Industrial Sales	Total Sales*
Cleveland Electric Illuminating Company	CEI	30-Jun	2016	112,168	52,621	49,491	214,280
CRES Providers	CEI	30-Jun	2016	304,989	497,739	481,387	1,284,115
Total Sales	CEI	30-Jun	2016	417,157	550,360	530,878	1,498,395
EDU Share	CEI	30-Jun	2016	26.89%	9.56%	9.32%	45.77%
Electric Choice Sales Switch Rates	CEI	30-Jun	2016	73.11%	90.44%	90.68%	85.70%

Provider Name	EDU Service Area	Quarter Ending	Year	Residential Sales	Commercial Sales	Industrial Sales	Total Sales*
Duke Energy Ohio	DUKE	30-Jun	2016	290,855	95,872	21,877	408,604
CRES Providers	DUKE	30-Jun	2016	286,826	473,711	408,069	1,168,606
Total Sales	DUKE	30-Jun	2016	577,681	569,583	429,946	1,577,210
EDU Share	DUKE	30-Jun	2016	50.35%	16.83%	5.09%	25.91%
Electric Choice Sales Switch Rates	DUKE	30-Jun	2016	49.65%	83.17%	94.91%	74.09%

Provider Name	EDU Service Area	Quarter Ending	Year	Residential Sales	Commercial Sales	Industrial Sales	Total Sales*
**AEP - Ohio	AEP	30-Jun	2016	698,632	169,198	56,666	924,496
CRES Providers	AEP	30-Jun	2016	358,678	1,058,828	1,149,921	2,567,427
Total Sales	AEP	30-Jun	2016	1,057,310	1,228,026	1,206,587	3,491,923
EDU Share	AEP	30-Jun	2016	66.08%	13.78%	4.70%	26.48%
Electric Choice Sales Switch Rates	AEP	30-Jun	2016	33.92%	86.22%	95.30%	73.52%

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The Dayton Power and Light Company	DPL	30-Jun	2016	211,429	48,688	7,544	267,661
CRES Providers	DPL	30-Jun	2016	191,856	276,272	337,178	805,306
Total Sales	DPL	30-Jun	2016	403,285	324,960	344,722	1,072,967
EDU Share	DPL	30-Jun	2016	52.43%	14.98%	2.19%	24.95%
Electric Choice Sales Switch Rates	DPL	30-Jun	2016	47.57%	85.02%	97.81%	75.05%

Source: PUCO, Rates & Analysis

*Total sales includes residential, commercial, industrial and other sales.

NOTE: The switch rate calculation is intended to present the broadest possible picture of the state of retail electric competition in Ohio.

Appropriate calculations made for other purposes may be based on different data, and may yield different results.

**CSP and OP have merged into AEP-Ohio

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Ohio Edison Company	OEC	30-Jun	2016	235,583	80,593	52,121	368,297
CRES Providers	OEC	30-Jun	2016	461,876	487,657	607,776	1,557,309
Total Sales	OEC	30-Jun	2016	697,459	568,250	659,897	1,925,606
EDU Share	OEC	30-Jun	2016	33.78%	14.18%	7.90%	19.13%
Electric Choice Sales Switch Rates	OEC	30-Jun	2016	66.22%	85.82%	92.10%	80.87%

Provider Name	EDU Service Area	Quarter Ending	Year	Residential Sales	Commercial Sales	Industrial Sales	Total Sales*
Toledo Edison Company	TE	30-Jun	2016	60,066	21,820	113,962	195,848
CRES Providers	TE	30-Jun	2016	129,196	141,725	374,777	645,698
Total Sales	TE	30-Jun	2016	189,262	163,545	488,739	841,546
EDU Share	TE	30-Jun	2016	31.74%	13.34%	23.32%	23.27%
Electric Choice Sales Switch Rates	TE	30-Jun	2016	68.26%	86.66%	76.68%	76.73%

Source: PUCO, Rates & Analysis

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Ohio Retail Electric Switching Rates in Sales by EDU

5 Year Data

