



Public Utilities Commission

Annual Report to the Commission for Competitive Retail Electric Service

AGGREGATOR

GOVERNMENTAL AGGREGATOR

POWER MARKETER

RETAIL ELECTRIC GENERATION PROVIDER

POWER BROKER

Certification No. 02-086

Annual Report for the Year ending December 31, 2012 of World Energy Solutions, Inc.

Address:

100 Front Street
Worcester, MA 01608

Website URL:

N/A

Filed by:

Janet Loop
(508) 459-8149

Changes: As of June 25, 2012, our principal office address has changed to:

100 Front Street, 20th Floor
Worcester, MA 01608

All telephone and fax numbers remain unchanged.

In addition, effective June 6, 2012, Richard Domaleski has resigned as Chief Executive Officer and Director. Effective that same date, Philip V. Adams, our former Chief Operating Officer, has resigned from that position and been appointed as Chief Executive Officer and Director.

On October 4, 2012 we acquired Northeast Energy Partners, LLC (NEP), a privately-held Enfield, CT-based energy management and procurement company, for approximately \$7.9 million in cash plus an additional \$5.2 million in seller notes and potential earn-outs. The acquisition expands World Energy's national footprint in the mid-market – addressing the energy management needs of small and mid-sized businesses – while increasing the Company's market share in New England

Annual Report filings and instructions are available at:

www.puco.ohio.gov/puco/docketing/

| Customer Class | Sales (kWh) | Earnings(\$) |
|----------------|-------------|--------------|
| | | |
| Residential | 0 | \$0 |
| Commercial | 0 | \$0 |
| Industrial | 0 | \$0 |
| Other | 0 | \$0 |
| Total | 0 | \$0 |

Instructions:

This information is used for PUCO annual assessment purposes pursuant to Section 4905.10, Revised Code. The reporting company shall report its intrastate gross earnings for the provision of retail services (e.g. Retail Electric Generation, Broker, Marketer, Governmental Aggregator) for which it is subject to certification by the PUCO under Section 4928, Revised Code. In addition, power providers please provide all corresponding sales of kilowatt hours of electricity. Sales of kilowatt hours of electricity are deemed to occur at the meter of the retail customer.

The reporting company shall maintain supporting and/or subsidiary records to separately record receipts and sales of electricity derived from operations other than in Ohio. Information presented herein is subject to audit by the PUCO.

IN ORDER TO ENSURE THAT PUCO CORRESPONDENCE IS DIRECTED TO THE APPROPRIATE PERSON AT THE CORRECT ADDRESS, PLEASE COMPLETE THE FOLLOWING.

Docketing Contact Information

jloop@worldenergy.com

Email

Janet Loop

Market Director

Name

Title

100 Front Street Worcester, MA 01608

Address

(508) 459-8149

Phone Number (including Area Code)

Fiscal Contact Information

jproia@worldenergy.com

Email

Jay Proia

Sr Accountant

Name

Title

100 Front Street Worcester, MA 01608

Address

(508) 459-8131

Phone Number (including Area Code)



Public Utilities Commission

Affidavit for the Filing of the Annual Report of a Regulated Entity

REQUIRED VERIFICATION:

The Annual Report of a Regulated Entity to the Commission must be verified by an authorized officer of the Reporting Entity, pursuant to Ohio Revised Code Section 4905.14(A)(1).

State of: Massachusetts

County of: Worcester

Affiant's Name: Phil Adams

Affiant's Title: CEO

Reporting Entity: World Energy Solutions, Inc.

OATH:

The undersigned, being duly sworn, states that s/he is authorized to file the foregoing Annual Report to the Public Utilities Commission of Ohio on behalf of the above-named Reporting Entity; that to the best of her/his knowledge, information, and belief, all statements of fact contained therein, including any supporting schedules, are true; and that said Annual Report is a correct statement of the business and affairs of the Reporting Entity in respect to each and every matter set forth during the reporting period identified therein.

If applicable, the employee, agent, accounting firm or other third party company indicated below is hereby authorized to electronically file said Annual Report on my behalf.

Filer's Name: Janet Loop

Filer's Title: Market Director

Filer's Company: World Energy Solutions, Inc.

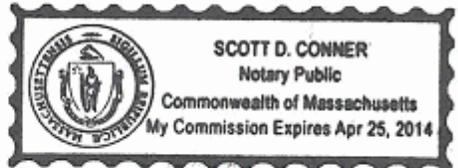
[Handwritten signature of Phil Adams]
(Signature of Affiant)

Sworn and subscribed before me this 22nd day of MARCH, 2013.

[Handwritten signature of Scott D. Conner]

Signature of Notary: SCOTT D. CONNER

My commission expires on: APRIL 25 2014



DECLARATION OF FILER:

The above indicated Filer, if applicable, hereby verifies that the Annual Report being electronically filed with the Public Utilities Commission of Ohio on behalf of the above-named Reporting Entity accurately reflects all statements of fact as authorized by the above-named Affiant.

[Handwritten signature of Janet Loop]
(Signature of Filer)

