

9

# COMPETITIVE RETAIL NATURAL GAS SERVICE PROVIDERS

For the provision of (check all that apply):

- RETAIL NATURAL GAS SUPPLIER
- RETAIL NATURAL GAS MARKETER
- RETAIL NATURAL GAS BROKER
- RETAIL NATURAL GAS AGGREGATOR
- OTHER (Describe):

## ANNUAL REPORT

OF

04-080

**AMERADA HESS CORPORATION**

(Exact legal name of respondent)

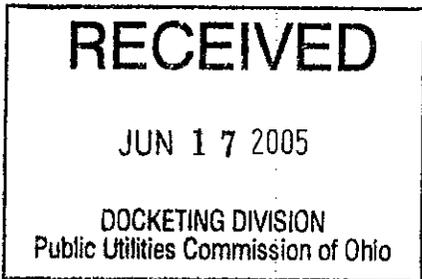
If name was changed during year, show also the previous name and date of change.

**ONE HESS PLAZA, WOODBRIDGE, NEW JERSEY 07095**

(Address of principal business office at end of year)

**TO THE**

**PUBLIC UTILITIES COMMISSION OF OHIO**



**FOR THE**

**YEAR ENDED DECEMBER 31, 2004**

Name, title, address, e-mail address and telephone number (including area code) of the person to be contacted concerning this report.

JAY L. KOOPER  
 DIRECTOR OF REGULATORY AFFAIRS  
 AMERADA HESS CORPORATION  
 ONE HESS PLAZA, 12<sup>TH</sup> FLOOR  
 WOODBRIDGE, NEW JERSEY 07095  
 TEL: (732) 750-7048  
 E-MAIL: jkoop@hess.com

Annual Report of AMERADA HESS CORPORATION Year Ended December 31, 2004

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Annual Report of AMERADA HESS CORPORATION Year Ended December 31, 2004

## GENERAL INSTRUCTIONS, DEFINITIONS, ETC.

Please read the general instructions carefully before filling out this form:

1. The word "Respondent" in the following inquiries means the person, firm, association, or company in whose behalf the report is made.
2. The schedules and questions contained in this report were developed to be generally applicable to all competitive telecommunication service providers. All instructions shall be followed and each question answered as fully and accurately as possible. Sufficient answers shall appear to show that no schedule, question, or line item has been overlooked.
3. If answers to an inquiry are given elsewhere in the report, incorporation of the information by reference is sufficient.
4. Customary abbreviations may be used except that the exact name of the respondent shall be shown in full on the "Title Page" and in the "Verification" page.
5. Where the space provided is insufficient for the required data or it is necessary or desirable to insert additional statements or schedules, the insert pages shall show the number and title of the schedule to which it pertains, as well as the name of the respondent and the year covered, and shall be on 8 1/2" x 11" durable paper.
6. The information required with respect to any statement furnished is the minimum requirement. The respondent may add such further material information as is necessary to ensure that the required statements are not misleading.
7. All copies filed with the Commission must be legible and permanent. All entries shall be made in permanent ink or by a typewriter. Items of a reverse or contrary character shall be enclosed in parentheses, or indicated by a minus sign followed by the amount.
8. The annual report shall be signed by a duly elected officer of the respondent and it shall be notarized.

Annual Report of AMERADA HESS CORPORATION Year Ended December 31, 2004

## IDENTITY OF RESPONDENT

1. Identify respondent's form of business organization: sole proprietorship, partnership, corporation, or other (explain).

Corporation

2. Identify any other names (other than shown on title page) under which respondent conducted any part of its business during the year. Provide full particulars.

N/A

3. Identify PUCO Case Number (and date issued) granting authority to operate as a CRNGS provider.

Competitive Retail Natural Gas Supplier Certificate No. 04-080(1)  
Case No. 04-683-GA-CRS  
Issued June 10, 2004

4. Check all service territories in Ohio served by respondent:

- Columbia Gas of Ohio  
 Dominion East Ohio  
 Cincinnati Gas & Electric  
 Vectren Energy Delivery of Ohio  
 Other (Please Explain)

4. Website URL.

<http://www.hess.com>

Annual Report of AMERADA HESS CORPORATION Year Ended December 31, 2004

## Instructions:

Schedule 1 is used for PUCO annual assessment purposes pursuant to Section 4905.10, RC. The reporting company shall maintain supporting and/or subsidiary records to separately record revenues derived from total operations and from its Ohio intrastate operations. Information presented herein is subject to audit by the PUCO.

For the purpose of this report, sales of natural gas are deemed to occur at the meter of a retail customer.

## SCHEDULE: 1

STATEMENT OF INTRASTATE GROSS EARNINGS (REVENUE)			
		Sales (Mcf)	Earnings (\$)
	Natural Gas Sales		
1	Non-Mercantile	5,366	\$ 47,731.67
2	Other	9,471,677	\$ 65,422,086.64
3	Total Natural Gas Sales	9,477,043	\$ 65,469,818.31
4	All Other Intrastate Gross Earnings		
5	Total Earnings		\$ 65,469,818.31

OTHER SALES NOT SUBJECT TO ASSESSMENT			
		Sales (Mcf)	Earnings (\$)
	Natural Gas Sales		
1	Mercantile	9,471,677	\$ 65,442,086.64
	Total Earnings		\$ 65,442,086.64

"Mercantile" means a customer that consumes, other than for residential use, more than five hundred thousand cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. "Mercantile customer" excludes a not-for-profit customer for which a declaration under Section 4929.01(L)(2), Ohio Revised Code, is in effect.

Annual Report of AMERADA HESS CORPORATION Year Ended December 31, 2004

SCHEDULE: 2

IN ORDER TO ENSURE THAT PUCO CORRESPONDENCE IS DIRECTED TO THE APPROPRIATE PERSON AT THE CORRECT ADDRESS, PLEASE COMPLETE THE FOLLOWING.

Name, Title, Address, and Phone Number of the Company's Contact Persons  
to Receive Entries and Orders from the Docketing Division

Jay L. Kooper Director of Regulatory Affairs  
Name Title

One Hess Plaza, 12<sup>th</sup> Floor, Woodbridge, New Jersey 07095  
Address

(732) 750-7048  
Phone Number (Including Area Code)

Name, Title, Address, and Phone Number of Person to whom Invoice  
should be Directed

Stan Benarick Manager, Retail Natural Gas & Electric Accounting  
Name Title

One Hess Plaza, 5<sup>th</sup> Floor, Woodbridge, New Jersey 07095  
Address

(732) 750-6090  
Phone Number (Including Area Code)

Name and Address of the President

John B. Hess Chairman of the Board and Chief Executive Officer  
Name President

Amerada Hess Corporation 1185 Avenue of the Americas, New York, New York 10036  
Address

Annual Report of AMERADA HESS CORPORATION Year Ended December 31, 2004

**VERIFICATION**

The foregoing report must be verified by the President or Chief Officer of the company. The oath required may be taken before any person authorized to administer an oath by the laws of the State in which the same is taken.

**OATH**

State of New Jersey  
 County of Middlesex

**William R. Hanna** makes oath and says that  
 (Insert here the name of the affiant )

he is **Vice President, Energy Marketing - Natural Gas Operations**  
 (Insert here the official title of deponent)

of **Amerada Hess Corporation**  
 (Insert here the exact legal title or name of the respondent.)

that he has examined the foregoing report; that to the best of his knowledge, information, and belief, all statements of fact contained in the said report are true and the said report is a correct statement of the business and affairs of the above-named respondent in respect to each and every matter set forth therein during the period from and including January 1, 2004, to and including December 31, 2004.

  
 \_\_\_\_\_  
 (Signature of affiant.)



**COLLEEN M. FROST**  
 NOTARY PUBLIC OF NEW JERSEY  
 Commission Expires 4/1/2008



## Fax Cover Sheet

To: Public Utilities Commission of Ohio  
Fiscal Division

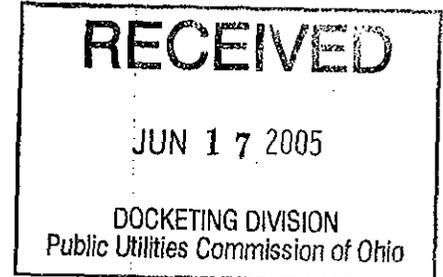
From: Jay L. Kooper  
Director of Regulatory Affairs  
One Hess Plaza, Woodbridge, NJ (12<sup>th</sup> Floor)  
(732) 750-7048  
(732) 750-6670 (fax)

Date: June 17, 2005

Fax Number: (614) 466-0313

Subject: Annual Report – Amerada Hess – Competitive Retail Natural Gas Supplier Certificate No.  
04-080(1)

# of Pages: 9 (incl. cover)



### ***Important Information:***

The following fax is intended for the person whose name appears at the top of this cover page. This fax may contain material of a confidential nature and should not be viewed by anyone not listed above. If you have trouble with the reception of this document or cannot locate the person specified above please contact us at the address marked at the top of this page.

**Message:**

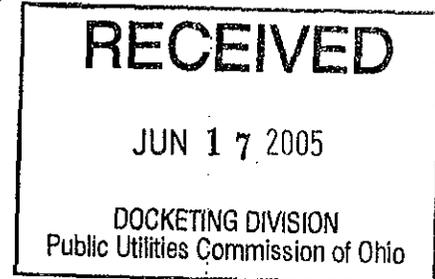
**AMERADA HESS CORPORATION**

JAY L. KOOPER  
Director of Regulatory Affairs  
Energy Marketing

1 HESS PLAZA  
WOODBRIIDGE, NJ 07095-0981  
(732) 750-7048 Phone  
(732) 750-8870 Fax

June 17, 2005

VIA OVERNIGHT DELIVERY AND FACSIMILE  
Public Utilities Commission of Ohio  
Fiscal Division  
180 East Broad Street  
Columbus, OH 43266-0573



Dear Sir/Madam:

Enclosed please find an original and ten copies of Amerada Hess Corporation's ("Hess") Intrastate Annual Report for 2004 in connection with Hess' Competitive Retail Natural Gas Supplier Certificate. Due to a recent personnel change involving my appointment as Director of Regulatory Affairs, I have just received your notice requesting the report, and I apologize for the delay in its getting to the Commission.

In order to assist in our record keeping, please file stamp the extra copy of the annual report and return it to me in the self-addressed stamped envelope provided for that purpose. If you have any questions, please contact me at (732) 750-7048. Thank you in advance for your attention to this matter.

Sincerely,

*Jay Kooper*  
Jay L. Kooper  
Director of Regulatory Affairs

Enclosures

cc: Ohio Consumers' Counsel