

# COMBINED ELECTRIC AND NATURAL GAS COMPETITIVE RETAIL SERVICE PROVIDERS

For the provision of (check all that apply):

	ELECTRIC	NATURAL GAS
BROKER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MARKETER	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
AGGREGATOR	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
GOVERNMENTAL AGGREGATOR	<input type="checkbox"/>	<input type="checkbox"/>
COOPERATIVE	<input type="checkbox"/>	<input type="checkbox"/>
RETAIL ELECTRIC GENERATION PROVIDER	<input checked="" type="checkbox"/>	<input type="checkbox"/>
OTHER (Describe): _____	<input type="checkbox"/>	<input type="checkbox"/>

## INTRASTATE ANNUAL REPORT

OF

\_\_\_\_\_ 00-013 \_\_\_\_\_

MR. MARK RADTKE  
PRESIDENT  
WPS ENERGY SERVICES, INC.  
1088 SPRINGHURST DRIVE  
GREEN BAY WI 54304

Address \_\_\_\_\_

\_\_\_\_\_ Zip Code \_\_\_\_\_

(Address of principal business office at end of year)

TO THE  
PUBLIC UTILITIES COMMISSION OF OHIO



FOR THE  
YEAR ENDED DECEMBER 31, 2003

PUCO

2004 MAY -3 AM 11:04

RECEIVED-DOCKETING DIV

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## GENERAL INSTRUCTIONS

Please read the general instructions carefully before filling out this form:

1. The word "Respondent" in the following inquiries means the person, firm, association, or company in whose behalf the report is made.
2. The schedules and questions contained in this report were developed to be generally applicable to all competitive retail natural gas (CRNGS) and electric (CRES) suppliers. All instructions shall be followed and each question answered as fully and accurately as possible. Sufficient answers shall appear to show that no schedule, question, or line item has been overlooked.
3. If answers to an inquiry are given elsewhere in the report, incorporation of the information by reference is sufficient.
4. Customary abbreviations may be used except that the exact name of the respondent shall be shown in full on the "Title Page" and in the "Verification" page.
5. Where the space provided is insufficient for the required data or it is necessary or desirable to insert additional statements or schedules, the insert pages shall show the number and title of the schedule to which it pertains, as well as the name of the respondent and the year covered, and shall be on 8 1/2" x 11" durable paper.
6. The information required with respect to any statement furnished is the minimum requirement. The respondent may add such further material information as is necessary to ensure that the required statements are not misleading.
7. All copies filed with the Commission must be legible and permanent. All entries shall be made in permanent ink or by a typewriter. Items of a reverse or contrary character shall be enclosed in parentheses, or indicated by a minus sign followed by the amount.
8. The annual report shall be signed by a duly authorized officer of the respondent.

### Special Instructions for Governmental Aggregators

A governmental aggregator that does not directly supply natural gas and electricity to the members of its aggregation pool and receives no receipts or proceeds from the sale or provision of natural gas and electricity to the members of the aggregation pool, should timely complete the annual report and file it in accordance with the following instructions:

1. Complete all sections of the cover page;
2. On page 4, enter zero total earnings and type or print the name(s) of the governmental aggregator's supplier(s) in the space below the table;
3. Do not fill out pages 5, 6, 7 or 8;
4. On page 9, complete only the top third of the page;
5. Complete the oath on page 10.

## IDENTITY OF RESPONDENT

1. Identify respondent's form of business organization: sole proprietorship, partnership, corporation, or other (explain). If incorporated, specify the date of filing articles of incorporation and the state in which incorporated.  
Form of Business - Corporation      Date of filing - October 12, 1994  
State Incorporated - Wisconsin
2. Identify any other names (other than shown on title page) under which respondent conducted any part of its business during the year. Provide full particulars.  
None
3. Identify the names of affiliate and subsidiary companies of the respondent. WPS Power Development  
WPS Resources Corporation WPS Gas Storage, LLC Upper Peninsula Power Company  
Wisconsin Public Service Corp WPS Energy Services of Canada Corp Quest Energy LLC
4. Identify the PUCO Case Numbers (and dates issued) granting respondent authority to operate as a CRNGS and CRES and respondent's certificate numbers.  
CRNGS - Cert 02-003(1) Case 02-1506-GA-CRS Date Issued 8-4-02  
CRES - Cert 00-013(1) Case 00-1822-EL-CRS Date Issued 11-6-00
5. Identify the dates when respondent began CRNGS and CRES operations in Ohio.  
CRNGS - August 2002  
CRES - May 2001
6. Provide a list of Ohio service territories served by respondent.  
First Energy Corp, Toledo Edison, Cincinnati Gas & Electric, Columbia Gas of Ohio  
Dominion East Ohio, The Illuminating Company, Vectren Energy
7. Identify respondent's website URL.  
[www.wpsenergy.com](http://www.wpsenergy.com)
8. Identify the name, title, address, e-mail address and telephone number (including area code) of the person to be contacted concerning this report  
Greg Lower - Controller  
1088 Springhurst Dr., Green Bay, WI 54304  
[glower@wpsenergy.com](mailto:glower@wpsenergy.com)  
(920) 617-6100

### IMPORTANT CHANGES DURING THE YEAR

Report important changes of the types listed. Except as otherwise indicated, data furnished should apply to the same period the report covers. Answers should be numbered in accordance with the inquiries and if "none" states the fact, it should be used. If information, which answers an inquiry, is given elsewhere in the report, identification of the other answer will be sufficient.

1. Changes in ownership or control (shareholders holding 5% or more of outstanding stock).

None

2. Other important changes: Give brief particulars of each other important change, which is not disclosed elsewhere in this report.

Acquired a business that consists mostly of retail electric in Michigan on January 29, 2003. The entity is Quest Energy, LLC.

Instructions:

Schedule 1 is used for PUCO annual assessment purposes pursuant to Sections 4905.10 and 4911.18, Revised Code. The reporting company shall maintain supporting and/or subsidiary records to separately record revenues derived from total operations and from its Ohio intrastate operations. Information presented herein is subject to audit by the PUCO.

For the purpose of this report, sales of natural gas and electricity are deemed to occur at the meter of a retail customer.

Any competitive retail natural gas and electricity supplier that reports zero gross revenues will not be assessed.

SCHEDULE: 1

STATEMENT OF INTRASTATE GROSS EARNINGS (REVENUE) AND SALES			
	Natural Gas Sales	Sales (Mcf)	Earnings (\$)
	Mercantile <sup>1</sup>	11,772,320	\$68,519,589
	Non-Mercantile	11,861,172	\$75,302,916
	Other	-	-
1	Total Natural Gas Sales	23,633,492	\$143,822,505
	Electricity Sales	Sales (kWh)	Earnings (\$)
2	Total Electric Sales	638,954,000	\$32,895,110
3	All Other Intrastate Gross Earnings		-
4	Total Earnings 1 + 2 + 3		\$176,717,615

1. "Mercantile" means a customer that consumes, other than for residential use, more than five hundred thousand cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. "Mercantile customer" excludes a not-for-profit customer for which a declaration under Section 4929.01(L)(2), Ohio Revised Code, is in effect.

## SCHEDULE: 2A

## Instructions:

This report is used to report monthly and annual volumes of natural gas sold by Competitive Retail Natural Gas Service Providers in the service area identified. Provide the volumes in hundreds of cubic feet (Ccf's).

<b>SALES VOLUMES OF NATURAL GAS in the Cincinnati Gas &amp; Electric Company service area</b>			
	<u>Mercantile</u>	<u>Non-Mercantile</u>	<u>Total</u>
January	1,572,361	3,618,354	5,190,715
February	1,486,538	3,618,354	5,104,892
March	1,794,138	2,637,721	4,431,859
April	2,343,979	1,603,902	3,947,881
May	1,722,385	1,017,875	2,740,260
June	922,646	817,818	1,740,464
July	1,094,223	630,015	1,724,238
August	896,572	575,287	1,471,859
September	908,180	575,287	1,483,467
October	1,424,413	891,009	2,315,422
November	1,228,093	1,826,152	3,054,245
December	1,116,253	3,183,052	4,299,305
<b>Total</b>	<b>16,509,781</b>	<b>20,994,826</b>	<b>37,504,607</b>

## SCHEDULE: 2B

## Instructions:

This report is used to report monthly and annual volumes of natural gas sold by Competitive Retail Natural Gas Service Providers in the service area identified. Provide the volumes in hundreds of cubic feet (Ccf's).

<b>SALES VOLUMES OF NATURAL GAS in the Columbia Gas of Ohio service area</b>			
	<u>Mercantile</u>	<u>Non-Mercantile</u>	<u>Total</u>
January	13,613,341	11,151,328	24,764,669
February	8,510,833	11,787,658	20,298,491
March	6,759,454	10,739,208	17,498,662
April	6,948,100	6,574,884	13,522,984
May	4,530,620	3,511,869	8,042,489
June	5,060,401	2,277,422	7,337,823
July	3,791,682	1,562,086	5,353,768
August	3,753,689	1,283,554	5,037,243
September	3,366,161	1,301,352	4,667,513
October	4,506,964	2,262,212	6,769,176
November	5,287,287	4,036,900	9,324,187
December	9,397,794	7,679,633	17,077,427
<b>Total</b>	<b>75,526,326</b>	<b>64,168,106</b>	<b>139,694,432</b>

## SCHEDULE: 2C

## Instructions:

This report is used to report monthly and annual volumes of natural gas sold by Competitive Retail Natural Gas Service Providers in the service area identified. Provide the volumes in hundreds of cubic feet (Ccf's).

<b>SALES VOLUMES OF NATURAL GAS in the Dominion East Ohio service area</b>			
	<u>Mercantile</u>	<u>Non-Mercantile</u>	<u>Total</u>
January	2,001,819	3,942,419	5,944,238
February	2,069,204	4,106,789	6,175,993
March	1,632,133	3,324,211	4,956,344
April	1,537,283	1,816,823	3,354,106
May	1,765,797	1,296,065	3,061,862
June	1,409,634	616,041	2,025,675
July	890,607	735,645	1,626,252
August	828,055	526,306	1,354,361
September	1,345,580	536,775	1,882,355
October	1,353,879	1,155,017	2,508,896
November	2,223,612	4,234,071	6,457,683
December	2,544,101	11,158,629	13,702,730
Total	19,601,704	33,448,791	53,050,495

## SCHEDULE: 2D

## Instructions:

This report is used to report monthly and annual volumes of natural gas sold by Competitive Retail Natural Gas Service Providers in the service area identified. Provide the volumes in hundreds of cubic feet (Ccf's).

<b>SALES VOLUMES OF NATURAL GAS in the Vectren Energy Delivery of Ohio service area</b>			
	<u>Mercantile</u>	<u>Non-Mercantile</u>	<u>Total</u>
January	430,306	-	430,306
February	429,587	-	429,587
March	333,093	-	333,093
April	233,745	-	233,745
May	909,105	-	909,105
June	583,406	-	583,406
July	577,449	-	577,449
August	611,619	-	611,619
September	407,020	-	407,020
October	481,260	-	481,260
November	534,190	-	534,190
December	554,608	-	554,608
<b>Total</b>	<b>6,085,388</b>	<b>-</b>	<b>6,085,388</b>

SCHEDULE: 3

**IN ORDER TO ENSURE THAT PUCO CORRESPONDENCE IS DIRECTED TO THE APPROPRIATE PERSON AT THE CORRECT ADDRESS, PLEASE COMPLETE THE FOLLOWING.**

**Name, Title, Address, and Phone Number of the Company's Contact Persons  
to Receive Entries and Orders from the Docketing Division**

Daniel Verbanac Chief Operating Officer  
Name Title

1088 Springhurst Drive, Green Bay, WI 54304  
Address

(920) 617-6100  
Phone Number (Including Area Code)

**Name, Title, Address, and Phone Number of Person to Whom Invoice  
Should be Directed**

Ann Farrell-Novak Director of Aggregation  
Name Title

1088 Springhurst Drive, Green Bay, WI 54304  
Address

(920) 617-6100  
Phone Number (Including Area Code)

**Name and Address of the President**

Mark Radtke President  
Name

1088 Springhurst Drive, Green Bay, WI 54304  
Address

**VERIFICATION**

The foregoing report must be verified by the President or Chief Officer of the company.

**OATH**

State of Wisconsin  
County of Brown

Daniel Verbanac makes oath and says that  
(Insert here the name of the affiant.)

he/she is Chief Operating Officer  
(Insert here the official title of deponent)

of WPS Energy Services, Inc.  
(Insert here the exact legal title or name of the respondent.)

that he/she has examined the foregoing report; that to the best of his/her knowledge, information, and belief, all statements of fact contained in the said report are true and the said report is a correct statement of the business and affairs of the above-named respondent in respect to each and every matter set forth therein during the period from and including Jan 1, 2003, to and including Dec 31, 2003

Daniel Verbanac  
(Signature of affiant.)