

## Dominion East Ohio Apples to Apples Chart

Publication Date: March 11, 2010

The PUCO produces the Apples to Apples charts to provide consumers with a snapshot comparison of current natural gas supplier price options and contract terms for individual customers. You may also want to check with your local government to see if your community has grouped together citizens into a buying pool to purchase gas. The PUCO updates the charts on a weekly basis and verifies each supplier offer to ensure accuracy. As with all contracts, consumers should carefully read and understand all terms and conditions before signing any forms or agreeing to enroll with a supplier for natural gas service. For a description of Apples to Apples chart-related terms, please refer to **Chart Definitions**.

The PUCO provides the tools you need to calculate your estimated cost. The **Self-Calculation Worksheet** that is available on the PDF version of the Apples to Apples Charts, walks you through the steps needed to manually calculate your own estimated cost. Or, you can access the **Apples to Apples Interactive Calculator** to automatically calculate your estimated costs.

### Dominion East Ohio's Rate

The Standard Choice Offer (SCO) Rate is based on the New York Mercantile Exchange month-end settlement price, plus a Retail Price Adjustment of \$1.40. The SCO is a monthly variable rate and represents costs associated with securing natural gas for DEO customers.

DEO's current Total SCO rate is **\$8.1195** per mcf.  
Effective **03/18/2010** through **04/15/2010**

This total SCO rate includes

The SCO Gas Rate of	<b>\$6.2160</b> per mcf, which does not include applicable sales tax
Total Usage Based Charge of	<b>\$1.9035</b> per mcf

For more information about Dominion's Energy Choice program, and the SCO Rate, go to: [www.dominiongaschoice.com](http://www.dominiongaschoice.com).

Dominion East Ohio contact information: 1201 East 55th St., Cleveland, OH 44103-1028, (800) 362-7557, [www.dom.com](http://www.dom.com).

### PUCO-Certified Retail Natural Gas Suppliers Actively Soliciting New Customers

<i>Supplier Name</i>	<i>Web Page Address</i>	<i>Telephone</i>
Constellation NewEnergy, Inc.	<a href="http://www.newenergy.com">http://www.newenergy.com</a>	866-622-6569
Direct Energy Services, LLC	<a href="http://www.directenergy.com">http://www.directenergy.com</a>	(888) 566-9988
Energy Cooperative of Ohio	<a href="http://www.ohioenergycoop.org">http://www.ohioenergycoop.org</a>	(877) 439-3706
Gateway Energy Services, Corp.	<a href="http://www.gesc.com">http://www.gesc.com</a>	(800) 313-8333
IGS Energy	<a href="http://www.igsenergy.com">http://www.igsenergy.com</a>	(877) 444-7427
Integrus Energy Services, Inc.	<a href="http://www.integrusenergy.com">http://www.integrusenergy.com</a>	(866) 336-5547
Just Energy	<a href="http://www.justenergy.com">www.justenergy.com</a>	(877) 226-5371
Lakeshore Energy Services, Inc.	<a href="http://www.lakeshoreenergy.com">http://www.lakeshoreenergy.com</a>	(888) 200-3788
MxEnergy, Inc.	<a href="http://www.mxenergy.com">http://www.mxenergy.com</a>	(888) 898-4323
Ohio Natural Gas	<a href="http://www.onlyong.com">http://www.onlyong.com</a>	(888) 466-4427
Vectren Source	<a href="http://www.vectrensource.com">http://www.vectrensource.com</a>	(800) 516-6740
Volunteer Energy Services, Inc.	<a href="http://www.volunteerenergy.com">http://www.volunteerenergy.com</a>	(800) 977-8374

### Supplier Plans, Rates, Terms and Descriptions

<http://www.puco.ohio.gov/Puco/ApplesToApples/NaturalGas.cfm?id=4810>

3/11/2010

## Apples to Apples Price Comparison Charts

Listed below are the natural gas plan offers of PUCO-certified suppliers, per Mcf. Published offers are subject to change without prior notice. The **Supplier Total Rate** , which is the price to compare, includes the **Supplier Base Rate** and **DEO's Total Usage Based Charge** . The Supplier Total Rate is now directly comparable to DEO's Total SCO rate which is currently set at \$8.1195 per Mcf. Consumers should verify offers with a supplier before signing a contract. **The PUCO is not responsible for selections you make based on the information contained herein.**

## Apples to Apples Price Comparison Charts

<i>Local Distribution Company</i>	<i>SCO per mcf</i>	<i>Total Rate per mcf</i>	<i>Effective Date</i>
DEO	\$ 6.2160	\$ 8.1195	03/18/2010 to 04/15/2010

**Fixed Rate Plan**

<i>Supplier Name</i>	<i>Plan ID</i>	<i>Supplier Base Rate</i>	<i>Supplier Total Rate</i>	<i>Contract Term</i>	<i>Plan Description</i>	<i>Contract Early Termination Fee</i>
Constellation NewEnergy, Inc.	8606	\$7.80000	\$9.70350	12-Month		\$25.00
Direct Energy Services, LLC	8551	\$8.49000	\$10.39350	12-Month	Offer only available via inbound call center and web.	\$100.00
	8547	\$7.99000	\$9.89350	6-Month	2 months @ \$6.99/mcf; then 4 months @ \$7.99/mcf	\$50.00
Gateway Energy Services, Corp.	8605	\$9.45000	\$11.35350	24-Month	Special Introductory \$50 Prepaid Card. Use promo code OH50V. 12.50 per each month remaining.	\$12.50
	8604	\$9.28000	\$11.18350	12-Month	Special Introductory \$50 Prepaid Card. Use promo code OH50V. 12.50 per each month remaining.	\$12.50
	8603	\$8.81800	\$10.72150	6-Month	Promotions are not applicable with this plan. 12.50 per each month remaining.	\$12.50
IGS Energy	8538	\$7.99000	\$9.89350	Through 06/2011 Billing Cycle		\$100.00
Integrays Energy Services, Inc.	8564	\$7.99000	\$9.89350	Through 03/2011 Billing Cycle	Rate starts with Apr 2010 billing	\$25.00
Just Energy	8556	\$8.75820	\$10.66170	12-Month		\$50.00
	8555	\$10.30000	\$12.20350	60-Month	JustGreen carbon credits also available. \$100 ETF for Res&SC	\$100.00
MxEnergy, Inc.	8576	\$8.49000	\$10.39350	12-Month		\$150.00
	8575	\$7.69000	\$9.59350	6-Month		\$0.00
Ohio Natural Gas	8543	\$7.57000	\$9.47350	6-Month		\$50.00
	8542	\$8.17000	\$10.07350	12-Month		\$50.00
Vectren Source	8588	\$8.25000	\$10.15350	12-Month		\$125.00

**Monthly Variable Rate Plan**

<i>Supplier Name</i>	<i>Plan ID</i>	<i>Supplier Base Rate</i>	<i>Supplier Total Rate</i>	<i>Contract Term</i>	<i>Plan Description</i>	<i>Contract Early Termination Fee</i>
Constellation NewEnergy, Inc.	8607	\$6.54000	\$8.44350	Monthly		\$0.00
Direct Energy Services, LLC	8552	\$5.78100	\$7.68450	Monthly	7% off DEO's SCO rate (current SCO is 6.22) for 3 months. Offer only available via inbound call center	\$0.00
Energy Cooperative of Ohio	8535	\$7.15000	\$9.05350	Monthly		\$0.00
Gateway Energy Services, Corp.	8602	\$6.81530	\$8.71880	Monthly	Special Introductory \$50 Prepaid Card. Use promo code OH50V. Military Discount Program - proof of service	\$0.00

Supplier Name	Plan ID	Supplier Base Rate	Supplier Total Rate	Contract Term	Plan Description	Contract Early Termination Fee
	8601	\$7.17400	\$9.07750	Monthly	required Special Introductory \$50 Prepaid Card. Use promo code OH50V.	\$0.00
Integrus Energy Services, Inc.	8566	\$6.11600	\$8.01950	12-Month	EcoVations Renewable Gas w/ Carbon Offsets AT NO EXTRA COST	\$0.00
Just Energy	8554	\$8.44210	\$10.34560	Monthly		\$0.00
MxEnergy, Inc.	8583	\$7.79000	\$9.69350	Monthly		\$0.00
Ohio Natural Gas	8541	\$6.89900	\$8.80250	Monthly		\$0.00
Vectren Source	8589	\$6.21800	\$8.12150	Monthly		\$0.00
Volunteer Energy Services, Inc.	8595	\$7.92000	\$9.82350	Monthly		\$0.00

**Quarterly Variable Rate Plan**

Supplier Name	Plan ID	Supplier Base Rate	Supplier Total Rate	Contract Term	Plan Description	Contract Early Termination Fee
Integrus Energy Services, Inc.	8565	\$7.70000	\$9.60350	12-Month	EcoVations Renewable Gas w/ Carbon Offsets AT NO EXTRA COST	\$0.00

**Variable Rate Plan**

Supplier Name	Plan ID	Supplier Base Rate	Supplier Total Rate	Contract Term	Plan Description	Contract Early Termination Fee
Direct Energy Services, LLC	8549	\$5.99000	\$7.89350	Monthly	Offer only available via inbound call center and web.	\$0.00
Lakeshore Energy Services, Inc.	8534	\$6.14700	\$8.05050	Through 03/2011 Billing Cycle		\$0.00

**Variable Rate w/Fixed Winter/Variable Summer Rate Plan**

Supplier Name	Plan ID	Supplier Base Rate	Supplier Total Rate	Contract Term	Plan Description	Contract Early Termination Fee
Integrus Energy Services, Inc.	8567	\$7.29900	\$9.20250	12-Month	EcoVations Renewable Gas w/ Carbon Offsets AT NO EXTRA COST	\$25.00

**Variable Rate with Stable Pricing Plan**

Supplier Name	Plan ID	Supplier Base Rate	Supplier Total Rate	Contract Term	Plan Description	Contract Early Termination Fee
Integrus Energy Services, Inc.	8578	\$7.06000 Rate capped @ \$ 7.40000	\$8.96350	Through 09/2010 Billing Cycle	Locked-in Price w/ Flex-down Opportunity Mar Billing 7.06 Rate will never exceed \$7.40/mcf, lower rate if market falls	\$0.00

## Chart Definitions

**Contract Term:** The length or duration of the contract (i.e. monthly, yearly, multiple-year).

**County Sales Tax:** When natural gas is purchased from a supplier, the natural gas is subject to Ohio sales or use tax. Because county sales tax rates vary throughout Ohio, the county sales tax is not included in the supplier's total rate. Use the attached map to determine your county's sales tax rate.

**Current Offer:** Comprised of suppliers' current commodity options and base rates, exclusive of sales tax, the local utility transportation charge or usage based charge, and customer service charges. Commodity options may be a fixed, variable, or stable rate plan.

**Fixed Rate Plan:** A constant rate for the contracted period.

**Mcf:** One thousand cubic feet; a unit used to measure natural gas usage.

**Stable Rate Plan:** A variable rate for a fixed period of time.

**Standard Choice Offer (SCO) Rate:** The SCO rate is a monthly variable rate that is based on the New York Mercantile Exchange month-end settlement price, plus a Retail Price Adjustment of \$1.40. The SCO varies each month and represents costs associated with securing natural gas for eligible DEO customers.

**Supplier Name:** PUCO-certified suppliers that are actively enrolling new customers within your local distribution company's service area.

**Supplier Total Rate:** Comprised of the supplier's natural gas commodity price and DEO's transportation rate charge.

**Total Usage-Based Charge (f/k/a Transportation Delivery Rate):** The Total Usage-Based charge or Transportation Delivery Rate can fluctuate quarterly.

**Variable Rate Plan:** A fluctuating rate within the contracted period.

## Self-Calculation Worksheet

Under DEO's new SCO rate structure, the SCO rate is now directly comparable with the supplier rate in terms of monthly gas costs. Use the "[Compute Your Monthly Gas Savings](#)" section for a comparison. If you would still like an estimate of your monthly bill, the "[Estimate Your Monthly Bill](#)" section will provide you with an estimate based on DEO's SCO rate and the supplier rate you choose for comparison. You may also wish to visit [www.PUCO.ohio.gov](http://www.PUCO.ohio.gov) to access our interactive Apples to Apples calculator to automatically calculate your estimated monthly bill.

### Current DEO SCO Rates Effective 3/18/10 to 4/15/10

<b>Compute Your Monthly Gas Savings</b>		<u>Example</u>	<u>Your Calculation</u>
	<b>Step 1:</b> DEO SCO Current Rate	\$6.2160 per mcf	\$6.2160 per mcf
	<b>Step 2:</b> Insert Supplier Gas Rate	\$5.100 per mcf	\$ _____ per mcf
	<b>Step 3:</b> Subtract Supplier Gas Rate from DEO SCO Rate (Note: Value may be negative)	\$1.116 per mcf	Step 1 - Step 2 = \$ (\$6.216 - Your Supplier Rate)
	<b>Step 4:</b> Insert Your Average Monthly Usage	7.50 mcf/month	_____ mcf/month
	<b>Step 5:</b> Estimated Monthly Gas Cost Difference	\$8.37 per month	Step 3 x Step 4 = \$ _____
	<b>Step 5a:</b> Sales Tax on Monthly Gas Cost Difference	<u>\$0.55</u> per month	Step 5 x Your Local Sales Tax Rate \$ _____
	<b>Step 5b:</b> Estimated Total Monthly Gas Cost Difference	\$8.92 per month	<b>Steps 5 + 5a = \$ _____</b>

<b>Estimate Your Monthly Bill</b>	<b>DEO SCO Bill Estimator</b>	<b>Step 6:</b> Estimated Gas Cost, based on DEO SCO Rate	\$6.216 x 7.5 = \$46.62	Step 1 x Step 4 = \$ _____ (\$6.216 x Your Monthly Usage)
		<b>Step 7:</b> Estimated Sales Tax on Gas Cost @ 6.5%	\$46.62 x 0.065 = \$3.03	Step 6 x Your Local Sales Tax Rate \$ _____
		<b>Step 8:</b> Estimated Usage Based Cost	\$1.9035 x 7.5 = \$14.28	Usage Based Rate x Step 4 = \$ _____ (\$1.9035 x Your Monthly Usage)
		<b>Step 9:</b> Basic Monthly Charge	<u>\$16.42</u>	<u>\$16.42</u>
		<b>Step 10:</b> Estimated Monthly Bill, based on DEO SCO Rate	\$46.62 + \$3.03 + \$14.28 + \$16.42 = <b>\$80.35</b>	<b>Steps 6 + 7 + 8 + 9 = \$ _____</b>
	<b>Your Supplier Bill Estimator</b>	<b>Step 11:</b> Estimated Gas Cost, based on Supplier Gas Rate	\$5.10 x 7.5 = \$38.25	Step 2 x Step 4 = \$ _____ (Supplier's Rate x Your Monthly Usage)
		<b>Step 12:</b> Estimated Sales Tax on Gas Cost @ 6.5%	\$38.25 x 0.065 = \$2.49	Step 11 x Your Local Sales Tax Rate = \$ _____
		<b>Step 13:</b> Estimated Usage Based Cost	\$1.9035 x 7.5 = \$14.28	Usage Based Rate x Step 4 = \$ _____ (\$1.9035 x Your Monthly Usage)
		<b>Step 14:</b> Basic Monthly Charge	<u>\$16.42</u>	<u>\$16.42</u>
		<b>Step 15:</b> Estimated Monthly Bill, based on Supplier Gas Rate	\$38.25 + \$2.49 + \$14.28 + \$16.42 = <b>\$71.44</b>	<b>Steps 11 + 12 + 13 + 14 = \$ _____</b>

**Note:** DEO's SCO rate is a monthly variable rate that will change each month based on market indices. This example is only a comparison based on their current rate offer.